



## **Bonds, Loans & Sukuk Middle East Awards 2021**

### **Submission Form**

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#### **Introduction:**

Since 2015 the Bonds, Loans & Sukuk Middle East Awards has been recognising the most innovative and ground-breaking deals from Sovereign, Corporate and Financial Institution issuers and borrowers in the Middle East. This year I am delighted to announce that for the first time we will be recognising the outstanding achievements of Investment Bank's Deal Teams, Funding Teams, Investment Managers, and Legal Advisers. Sadly due to the Coronavirus, we were not able to gather the industry's most high-profile figures to the 2020 Awards ceremony. However, we look forward to welcoming winners from 2020 and 2021 to our ceremony this year.

#### **Criteria to Enter:**

- Transactions submitted for Deals of the Year must have closed between **1st January 2020 and 31st December 2020**
- Submissions must have **consent from the Issuer/Borrower** for the transaction to be nominated
- Banks may only nominate **one deal per Award category**
- For the **Bank, Borrower, Investor and Legal Awards** only performance in 2020 will be considered

#### **Process:**

- All submissions must be received by COB on **Friday 26th February 2021**
- Winners will be notified of their success after **Monday 5th April 2021**
- The Bonds, Loans & Sukuk Awards Ceremony will be held on **Tuesday 8th June 2021**

#### **Deals of the Year Selection Process and Criteria:**

- Profile of the borrower and how much access they have to the financial markets
- Deal size, tenor, pricing, spread compression (vs. IPTs)
- Features of a transaction that are new to the market, or contribute to the development of the sector
- Borrower objectives vs. results; and use of proceeds
- Market research and feedback

#### **Bank and Legal Awards Selection Process and Criteria:**

- League Table position (Deal volume and number of deals)
- Innovation, Market Leadership and Deals of Note
- Roles on key transactions
- Market Feedback

#### **Borrower Awards Selection Process and Criteria:**

- Innovation demonstrated in approach to funding and debt management
- Market Feedback

#### **Investor Awards Selection Process and Criteria:**

- Total return performance in:
- Innovations and trading strategies

## Submission Form for Deals of the Year

**(NOTE: You may ONLY make ONE submission per category)**

- Sovereign, Supra & Agency Bond Deal of the Year
- Quasi-Sovereign Bond Deal of the Year
- Corporate Bond Deal of the Year
- Financial Institutions Bond Deal of the Year
- Structured Finance Deal of the Year
- Syndicated Loan Deal of the Year
- Islamic Finance Deal of the Year
- Leveraged Finance Deal of the Year
- Project Finance Deal of the Year
- ESG Deal of the Year
- Ground-breaking Deal of the Year

<b>Award Category</b>	
<b>Obligor / Sponsor Name (s):</b>	
<b>Deal Format</b>	
<b>Issue/Settlement Date</b>	
<b>Maturity Date</b>	
<b>Size</b>	
<b>Currency</b>	
<b>Price</b>	
<b>Coupon</b>	
<b>Yield</b>	
<b>Use of Proceeds</b>	
<b>Structural features</b>	
<b>Global Coordinators (List all)</b>	
<b>Bookrunners (List all)</b>	
<b>Obligor Legal Adviser (List all)</b>	
<b>Issuer Legal Adviser (List all)</b>	
<b>Bookrunner Legal Adviser (List all)</b>	

**Key contacts from the Issuer, all JLMs, and all advisers including legal advisers**

Company Name	Role	Contact Name	Job Title	Email	Tel Contact

**Deal description – Why the deal is ground-breaking and deserves to win (max 200 words):**

**Structure, Tenor, Size, Innovation Highlights (Bullet points ONLY – Max. 10)**

**Distribution and Book Building Qualities/Highlights (Bullet points ONLY – Max. 10)**





## Submission Form for Investor Awards

- Best MENA Fixed Income Fund Strategy 2020
- Best MENA Fixed Income Fund Strategy 2018-2020
- Best Global Sukuk Fund Strategy 2020
- Best Global Sukuk Fund Strategy 2018-2020

### Selection process and analysis:

- Total return performance must be in
  - US dollars (or equivalent)
  - Calculations of returns must be net of any fees
  - Quote sources where fund performance can be verified

For MENA Strategy Awards, **75% or greater** of the assets invested must be MENA-based

### Key contacts from Your Team:

Name	Job title	Email	Tel Contact

### Background of your fund, objectives and strategies - including benchmarks you follow (Max 200 words)

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### Fund Performance in 2020 (max 150 words)

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### Fund Performance in 2019 and 2018 (max 150 words)

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### Notable trades and strategies implemented during the course of 2020 that influenced your funds' performance (max 150 words)

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### Please list any clients who could provide references/testimonials to support your submission

Name	Job title	Company	Tel Contact	Email

